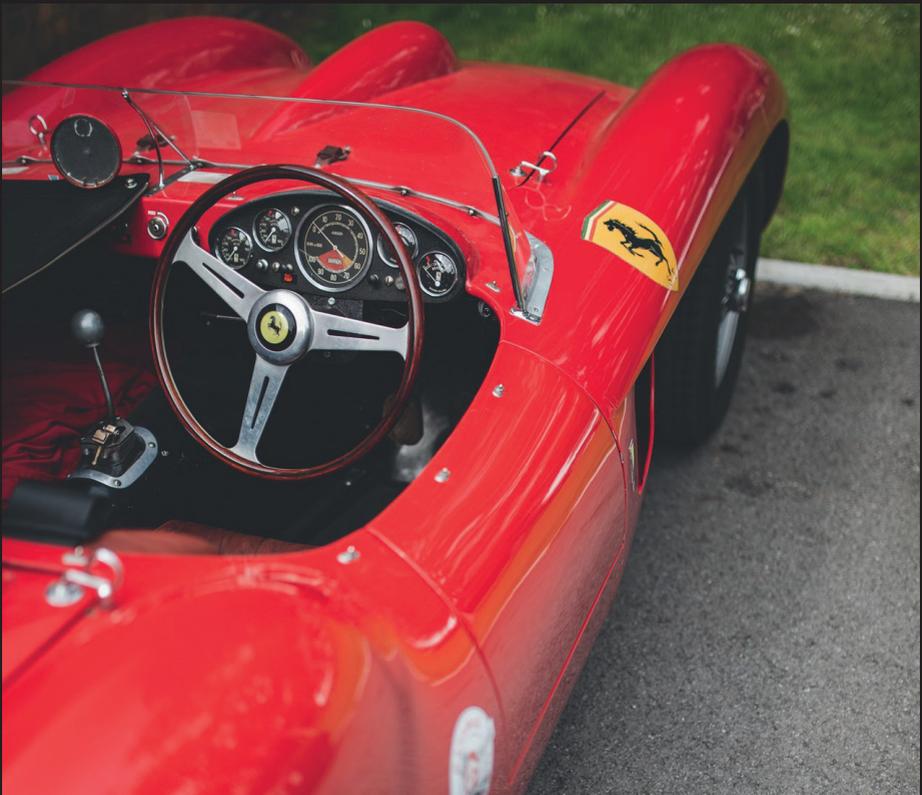


Driving Value

Maximising returns from M&A
in 2020 and beyond

The Station Armoury, Bicester Heritage, Oxfordshire
Friday 20th March



Rockworth Management Partners with Penningtons Manches Cooper invite you to a complimentary seminar exploring the key decisions involved in successful transactions

Our panel will highlight the early decisions that increase the value of your business and discuss the key features and themes of transactions, drawing on their own expertise and experience.

Using insights from case studies, the panel will cover:

- Building value over preceding years beyond simply maximising profits
- How the external landscape can impact a process
- Comparing Trade and Private Equity motivations and methods
- Aspects of common tax issues such as entrepreneurs' relief, the tax treatment of different consideration structures and share incentive planning
- Specific commercial and legal features including the approach to warranties and indemnities, W&I insurance, earnouts and escrows etc.
- Considerations from the first budget post 2019 election

Building 123, The Station Armoury
Bicester Heritage
Buckingham Road
Bicester, Oxon
OX26 5HA

Friday 20th March 2020

9.45-10.00am: Welcome refreshments

10.00am: Introduction & speaker presentations

10.30am: Panel discussion

11.00am: Open floor Q&A

11.30am: Refreshments & guided tour of Bicester Heritage

12.45pm: Lunch

Please RSVP to confirm attendance:

www.rockworth.co.uk/events

Email: enquiries@rockworth.co.uk

Tel: 01865 784896

Our Speakers:



Will Axtell

Will is a partner in the corporate team at Penningtons Manches Cooper. Will is recognised as a "leading lawyer" in The Legal 500 and specialises in M&A acting on both buy-side and sell-side.



Lawrence Price

Lawrence is Managing Director at Rockworth, advising business owners and CEOs on transactions, typically acting as lead advisor for private business owners seeking a maximum value on a sale.



Kathy Hills

Kathy is a partner at Penningtons Manches Cooper advising on the tax impact of corporate acquisition and reorganisation, including tax efficient structuring and Entrepreneurs' Relief.



Adrian Hawkins

Adrian is a successful businessman who recently sold his business Weldability SIF to Indutrade. Adrian now is Deputy Chair of the Hertfordshire LEP and is the co-founder and chairman of biz4Biz.